

Message Text

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ACTION EB-08

INFO OCT-01 AF-08 ISO-00 CAB-02 CIAE-00 DODE-00
DOTE-00 INR-07 NSAE-00 FAA-00 TRSE-00 L-03 /029 W
-----051912Z 068707 /43

R 051459Z APR 77

FM AMEMBASSY ADDIS ABABA

TO SECSTATE WASHDC 3395

USDOC WASHDC

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E.O. 11652: N/A

TAGS: BTRA, EAIR, ET

SUBJ: US FIRM RELUCTANT TO FULFILL CONTRACT WITH ETHIOPIAN AIRLINES

1. GEN MGR OF ETHIOPIAN AIRLINES (EAL) CALLED
EMB APR 4 AND REPORTED THAT HE HAD JUST RECEIVED
A VERY DISTURBING TELEX FROM A US FIRM. EMBOFFS MET
LATER SAME DAY WITH EAL ASST GEN MGR FOR
TRAINING, CAPT ABRAHAM GEZAHEGN WHO PROVIDED FOLLOWING
DETAILS: EAL HAS PURCHASED A USED 707 FLIGHT SIMULATOR
FROM CONTINENTAL AIRLINES AT A COST OF 1.6 MILLION
DOLLARS. EAL ALSO SIGNED CONTRACT WITH LINK DIV
OF SINGER CO (ORIGINAL MANUFACTURER OF SIMULATOR),
FOR TRAINING AND INSTALLATION SERVICES. EIGHT EAL
EMPLOYEES HAVE COMPLETED TRAINING WITH LINK IN
BIHGHAMTON, NY. SINCE SIMULATOR RECENTLY ARRIVED
IN ADDIS ABABA, EAL TELEXED LINK REQUESTING
THAT INSTALLATION CREW BE SENT. LINK REPLIED WITH
TELEX CITING " RECENT POLITICAL DEVELOPMENTS IN
ETHIOPIA" AND POSSIBLE DANGER TO ITS PERSONNEL AS
REASONS WHY LINK WOULD NOT SEND ITS PERSONNEL TO
FULFILL CONTRACTUAL OBLIGATION. FYI: EAL OFFICIAL
SAYS LINK TEAM WOULD CONSIST OF FIVE PEOPLE FOR SIX
WEEKS, THEN ONE PERSON FOR THREE TO FOUR MONTHS.
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END FYI.

2. EAL IS VERY DISTURBED OVER THIS DEVELOPMENT. THEY
ARE TELEXING LINK TO REMIND FIRM OF ITS CONTRACTUAL
OBLIGATION AND TO ASSURE FIRM OF SAFETY OF ITS
PERSONNEL. EMB IS CONCERNED OVER POSSIBLE REPER-
CUSSIONS IN THIS MATTER. IN VIEW OF THE COMPLETE

RELIANCE OF EAL ON AMERICAN EQUIPMENT SUPPLIERS, IT IS IMPORTANT TO MAINTAIN GOOD COMMERCIAL RELATIONS WITH EAL. IN ADDITION, GIVEN THE LIMITED DURATION OF LINK TEAM'S STAY, FACT THAT TEAM WILL NOT JOURNEY OUT OF ADDIS ABABA AND WORKING ARRANGEMENT WITH EAL (AN ETHIOPIAN GOVT ORGANIZATION), EMB BELIEVES LINK SHOULD SEND TEAM AS SCHEDULED.

3. EMB RECOMMENDS DEPT DISCUSS SITUATION WITH LINK URGING LINK TO FULFILL ITS CONTRACT WITH EAL. WHILE EMB AND DEPT CAN OBVIOUSLY OFFER NO ASSURANCES TO LINK, WE SEE NO REASON TO EXPECT ANY PROBLEMS. DEPT SHOULD CONTACT EITHER R. B. MCKNIGHT (MGR CONTRACTS), OR DEAN BATES (MGR CUSTOMER ENGINEERING SUPPORT), AT LINK DIV OF SINGER IN BINGHAMTON, NY. TEL NO IS (607) 772-3011. TIENKEN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
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Current Classification: UNCLASSIFIED
Concepts: TECHNICAL ASSISTANCE CONTRACTS, AIRLINES, TRADE COMPLAINTS
Control Number: n/a
Copy: SINGLE
Sent Date: 05-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: N/A
Errors: N/A
Expiration:
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Format: TEL
From: ADDIS ABABA
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1977/newtext/t19770489/aaaaczdq.tel
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Litigation Codes:
Litigation History:
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Review Exemptions: n/a
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SAS ID: 2899420
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